

## PRIME-DBE COOPERATIVE WORKSHOP

Monday, December 14, 2015 10:00 a.m. – 12:00 p.m. District 4 –111 Grand Avenue- Parkview Room, Oakland, CA





Participants:

District 4 Small Business Program (SBP) Team, CPM Logistics, and Disadvantaged Emterprise Business (DBE) guests

Time	Agenda Item	Presenter
9:30 a.m.	Registration	SBP and CPM Staff
10:00 a.m.	Housekeeping and Introductions	George Crosby, Small Business Program Advocate/Manager
10:10 a.m.	Ground Rules of PDC	Abbigail Brown, President- CPM Logistics Osayahde Nesbitt, SBP Liaison
10:20 a.m.	Perceptions and Stereotypes & Virtual Bid Room Tour	Mike Ghilotti, CEO- Ghilotti Bros. Construction  Nathan Tyler, President Net Electric, Inc
10:50 a.m.	Bidding & Estimating Best Practices	John Thomassen, Senior Estimator- Teichert Construction  Eric Stannard, Director of Public Procurement-Teichert Contruction
11:20 p.m.	Networking	All Attendees
12:00 p.m	Adjourn	